

THE KEY
TO YOUR SUCCESS



EU SERVICES

YOUR SEARCH FOR SUCCESS



*Bruce Mackey
Chairman of the Board*

While each person's discovery of the right career is often a unique and winding path, a common destination lies at the end – a position that will guarantee long-term security, wealth and personal happiness. We think *the key to your success* is a company that will provide exceptional support for your professional and personal growth. That's why you should consider starting a career at EU Services.

EU Services is an award-winning 40-year-old company in the direct marketing industry. John and Marjorie Mackey, the founders of EU Services, first instituted the exceptional guidance that continues to foster unmatched growth and success. Grounded in a legacy of sound business values and superior performance standards, EU Services steadily progressed from a small envelope printer to a multi-million dollar provider of direct marketing production services.



*John and Marjorie Mackey,
Co-Founders of EU Services*



"I enjoyed working with EU Services so much that I decided I wanted to work for them. It proved to be the right decision for my career."

Alison Tygiel, Sales Representative

As a former customer of EU Services, Alison credits her sales representative with teaching her all about direct marketing production. She decided to make the transition to EU sales representative so that she could work for the experts.

EU Services offers exceptional career opportunities and potential for advancement. Each member of the EU Team is recognized for the vital role he or she plays in the company's future growth and success. Employees know they can make a difference for our customers, for our community and – most importantly – for their own lives.

If you're searching for a career path with a world-class company in a dynamic and challenging industry, please take a moment to read a little more about EU Services and our family of employees.

A CAREER IN DIRECT MARKETING

EU Services has been an established and highly-regarded production source in the Washington Metropolitan area since 1968. The company is continually evolving to meet the changing demands of the direct marketing industry. Today our customers benefit from our ability to provide unique solutions for the execution of cutting-edge marketing campaigns with the most sophisticated production capabilities in the nation.

Carving a future in this vibrant industry is an exciting possibility with EU Services. When you join the EU Services team, whether it's in sales, customer service, management or another department, you become an integral part of the exciting and fast-paced direct marketing world.

Sales Executives are in the forefront, focusing on improving marketing programs and maximizing the benefits of our services for customers and prospective clients. At EU Services, sales executives can fulfill their own potential for unlimited income, prestige and career satisfaction.

Customer Service Representatives serve as the pivotal link between customers and the inner workings of the company. They coordinate and manage the production of each direct marketing project from start to finish. The management team at EU Services is quick to reward the performance of its outstanding employees and those who epitomize the work ethic of the company.

By offering the stability of an established company in a dynamic industry, EU Services is a promising place for an exciting and rewarding career.



"My ten year career as an EU Services' sales representative has opened many doors for me. It's given me the opportunity to learn new technologies, as well as all aspects of direct marketing production. As the company has grown, so have I."

Rick Adams, Senior Sales Executive

Rick Adams was a print salesman for many years before deciding he wanted to work for a company that could offer him access to the full spectrum of direct marketing production. He's found a home and success at EU Services building long-term partnerships with his customers.

PROFESSIONAL ADVANCEMENT

Resources and support for professional growth and advancement abound at EU Services. With superior training, mentoring, awards, and even tuition reimbursement, EU Services wants to guarantee that every employee has the opportunity to make the most of his or her future and also be recognized for outstanding achievements.

All new employees take part in an appropriate and well-designed training program to best prepare them for the expectations of their position. Additionally, employees are encouraged to attend relevant training classes and seminars on a regular basis to further

develop their potential. For those who desire advanced education, the EU Services Employee Educational Assistance Plan will pay up to \$3,000 a year to cover tuition and books for courses passed that relate directly to an employee's current position.



"I've had the opportunity to pursue my career goals in advertising and marketing here at EU Services. The support and encouragement have made all the difference to me."

Crystal Uppercue, Marketing Manager

Crystal Uppercue came to EU Services as a college graduate and she received extensive training as a Customer Service Representative. Her dedication and skill led to a position as Marketing Assistant two years later. Today, Crystal oversees a dynamic and growing Marketing department. She says it has been a challenging and exciting path.

EU Services also regularly recognizes the accomplishments of outstanding employees through unique awards programs. Many of the awards are voted upon by the management group and/or fellow employees and reflect the positive impact employees have made on the company. Awards are presented publicly for leadership, sales excellence, craftsmanship, professionalism, and outstanding performance.

By fueling the drive to succeed and encouraging professional growth, every member of the EU Team is given the necessary resources, support and training to help them realize their business goals and dreams. EU Services strives to open doors and promote career advancement.

BENEFITS AND ENRICHMENT

EU Services recognizes the invaluable contributions made by each employee to the overall success of the organization and offers both competitive compensation as well as a comprehensive benefits package.

Beyond compensation and benefits, the company adheres to strong core values and seeks to maintain a constructive, harmonious relationship with employees that will be of lasting benefit to everyone. Employees become part of a warm work family with many opportunities to meet under relaxed, friendly environment. Several internal organizations were designed to create a sense of fun and well-being among all employees by fostering team spirit and embracing diversity.

BENEFITS FOR FULL-TIME EMPLOYEES

Health Insurance
Life Insurance
Short Term Disability
Long Term Disability
Profit Sharing 401(k) Plans
Dental Care Reimbursement
Flexible Spending Accounts
Health Savings Accounts
Workers Compensation Coverage
Employee Assistance Program
Direct Deposit
Family Medical Leave
Tuition Reimbursement
Funeral Leave

ACTIVITIES COMMITTEE

EU Services contributes money annually to sponsor many off-site events: the company picnic, holiday party, and golf tournament. The Activities Committee also offers reduced prices for concerts, plays, sporting events and other activities.

SPIRIT COMMITTEE

The Spirit Committee brings fun and excitement into the workplace with weekly and monthly giveaways and drawings, as well as birthday and anniversary recognition. The Committee also sponsors annual social activities at work.

CARING CAMPAIGN

The EU Caring Campaign is an employee-directed and managed non-profit organization. Employee donations are matched by EU Services and used to implement and oversee programs for community growth, support and improvement.



Employees enjoy company cookout sponsored by EU Spirit Committee.

JOIN OUR EU SERVICES TEAM

What makes EU Services a great place to work? It's more than our equipment, technology and diverse products and services that set us apart from other direct marketing production companies. Something much more powerful truly distinguishes our organization: *our people*, our *team spirit* and our *family atmosphere*. Few companies have the energy, passion and commitment that our employees possess.

In addition to a remarkable workforce, EU Services has also accumulated many prestigious awards recognizing an outstanding commitment to improving the lives of employees, customers and those in the community. These national and regional awards include:

Best Workplace in the Americas Award
*from the Printing Industries of America/
Graphic Arts Technical Foundation
(2001 and 2006)*

Hall of Fame Award
*One of the Best Managed Companies in
North America from the National Association
of Printing Leadership*

Platinum eKG Customer Focus Award
*from the National Association for
Printing Leadership*

Business Philanthropy Award
from the Maryland Chamber of Commerce

Governor's Volunteer and Service Award
from the State of Maryland

Excellence in Recycling Award
from Montgomery County

APPLY TODAY

If you would like to join our award-winning team and explore the career possibilities that EU Services has to offer, please seek more information or apply.

To Get Started:

- * Visit our careers web page at www.euservices.com/careers to read more about these positions
- * Send your cover letter and resume to jobs@euservices.com
- * Call Mitu Raphael in Human Resources at **301.795.6323** for additional information about the positions, our company or the application process.



EU SERVICES' MISSION

TO IMPROVE THE LIVES OF OUR EMPLOYEES,
OUR CUSTOMERS AND OUR COMMUNITY.

WE ACCOMPLISH THIS BY:

Being a progressive, prosperous company where employees have the opportunity to realize their professional goals

Providing cutting-edge solutions for our customers' business growth and success

Being an involved corporate citizen within our community and a responsible steward of our environment

EU SERVICES CORE VALUES

THE ENDURING CHARACTER OF THE COMPANY

Ethical Business Practices

Adhering to sound moral principles
A cornerstone in our business foundation

Civility

Behaving in a manner that is polite, courteous and respectful
Exemplified by John and Marjorie Mackey, company founders

Humor

Embracing humor as an important component of our work environment

Innovation

Implementing new ideas, methods or products to consistently stay ahead of the competition and serve our customers better
An EU Services tradition

Hard Work

Demonstrating a strong work ethic - day in, day out

Can Do/Will Do Attitude

Doing everything in our power to accomplish the job or Mission
A hallmark of the company since day one

EUSERVICES

649 North Horners Ln
Rockville, MD 20850
www.euservices.com
800.230.3362